

**From:** Colin  
**Sent:** Monday, June 24, 2013 3:18 PM  
**To:** Curt James  
**Subject:** Thanks,

Curt,

Just a short note to thank you for the very professional way you handled the listing of my farms in Box Butte County Nebraska. You and I have had numerous conversations on the sale of my farms in the past three years so when you had a buyer looking for exactly what I owned, you made the call to ask if I would list the land with you and to show this buyer the property. You discussed with me the comparables that were recent and the most probable price you thought the farm would bring. After some discussion, I agreed to the listing.

You then presented the farm to your client and got them to decide to a full price offer to close before year end. My tenant then created a real road block thus losing that buyer. You advised me to go national with some advertising and see if we can find another buyer and I would have our lawyer quiet the tenant. That worked and we closed at full list price May 31.

I always felt that I had your total loyalty in the presentation of the farms. Any suggestion I made, you immediately accommodated. You disclosed to me those things that you felt I should know about the buyer to help with a strategy to get the buyer to offer on the farm. Everything that took place, happen with total confidentiality. You provided reasonable care and diligence in your work with other brokers and always gave back to me an accurate accounting of what took place. That is what has made this whole process easy for me.

I really appreciate the effort you went to and will certainly recommend you to my friends or anyone else as a selling broker that can be counted on.

Thanks and lets stay in touch,

Colin